

## Cerule Pay Plan Table - New Zealand

RANK	IBO	1K	3K	7.5K	15K	25K	50K	100K	P	C
Group Volume (GQV)	50	1000	3000	7500	15000	25000	50000	100000	200000	500000
Leg Cap (CGQV)	n/a	n/a	n/a	4500	9000	15000	25000	50000	100000	250000
PV } OR	50	100	200	300	400	500	500	500	500	500
PAV }	50	100	100	150	200	200	200	200	200	200
Level 1	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Level 2		5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 3			7%	7%	7%	7%	7%	7%	7%	7%
Level 4				5%	5%	5%	5%	5%	5%	5%
Level 5					5%	5%	5%	5%	5%	5%
Level 6							5%	5%	5%	5%
Level 7								1%	3%	3%
<b>100K Pool</b>									<b>1%</b>	
<b>Presidents Pool (annual)</b>										<b>1%</b>
<b>Chairmans Pool (annual)</b>										<b>1%*</b>
Matching Pay Bonus Ivl 1						3%	4%	5%	5%	5%
Matching Pay Bonus Ivl 2						2%	3%	4%	4%	4%
Matching Pay Bonus Ivl 3						1%	2%	3%	3%	3%
Car Bonus					\$210	\$350	\$700	\$1,000	\$1,400	\$2,100
<b>50k Trip</b>							*			
<b>Annual Presidents Trip</b>									**	**

### Sign Up Options

	PRICE	QV	CV	BONUS	Matching Bonus
Starter Kit	\$80	50	0	\$10	\$5
Mini FastStart Pack	\$249	150	0	\$70	\$35
Fast Start Pack	\$460	300	0	\$140	\$70
FastStart Ultra Pack	\$1599	1000	0	\$400	\$200

### Chairmans Club Level Details

Qualify as Chairman (500K)	<b>Chairman20</b>	Get 20% of 1 Pool Share
Chairman +1 Presidents Leg*	<b>Chairman40</b>	Get 40% of 1 Pool Share
Chairman +2 Presidents Legs*	<b>Chairman60</b>	Get 60% of 1 Pool Share
Chairman +3 Presidents Legs*	<b>Chairman80</b>	Get 80% of 1 Pool Share
Chairman +4 Presidents Legs*	<b>Chairman100</b>	Get 1 FULL Pool Share

\*Must be ACTIVE Presidents Leg

Chairmans Pool = 1% Total Company CV

QV = Qualification Volume. Volume a specific product will contribute for qualification purposes.

CV = Commissionable Volume. Volume a specific product will contribute toward commission calculations.

GQV = Group Qualifying Volume. Total QV from purchases in an IBO's downline to infinite depth. This value includes the IBO's own personal purchases.

CGQV = Capped Group Qualifying Volume. No more than the specified volume can come from one leg. For example, if you need 15000 GQV, no more than 9000 can be taken from a single leg.

PV = Personal Volume. Qualification volume from personal orders and orders of personally enrolled retail and preferred customers.

PAV = Personal Autoship Volume. Qualification volume from personal recurring orders only.

\* = Must qualify at 50K for 4 consecutive months. This trip is for you and your life partner.

\*\* = Must qualify at President rank for 8 consecutive months.